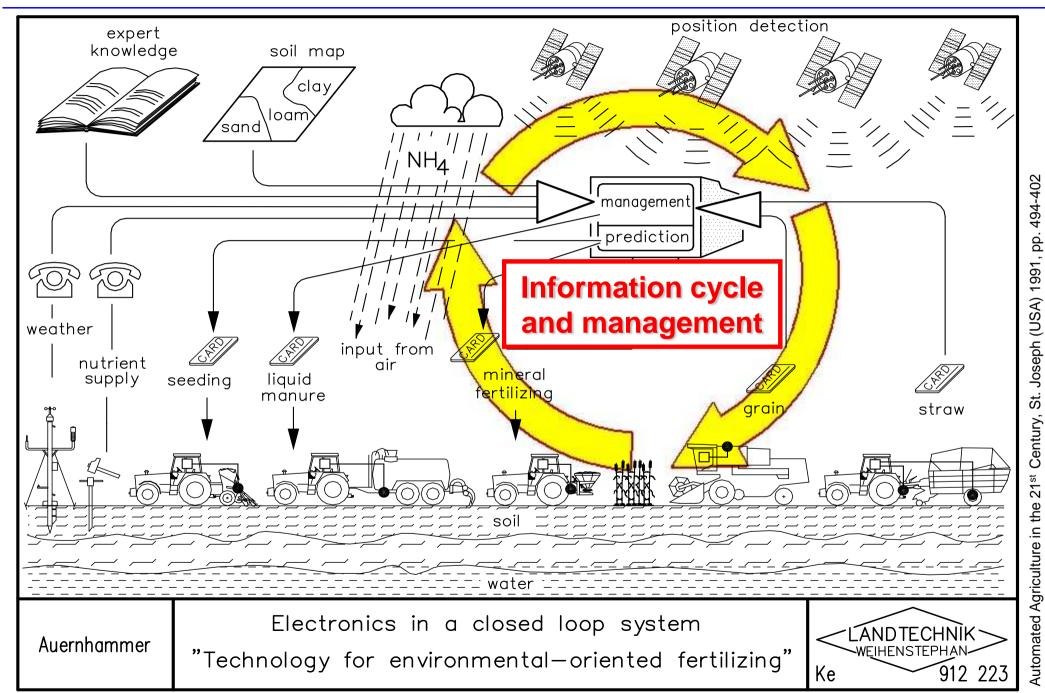


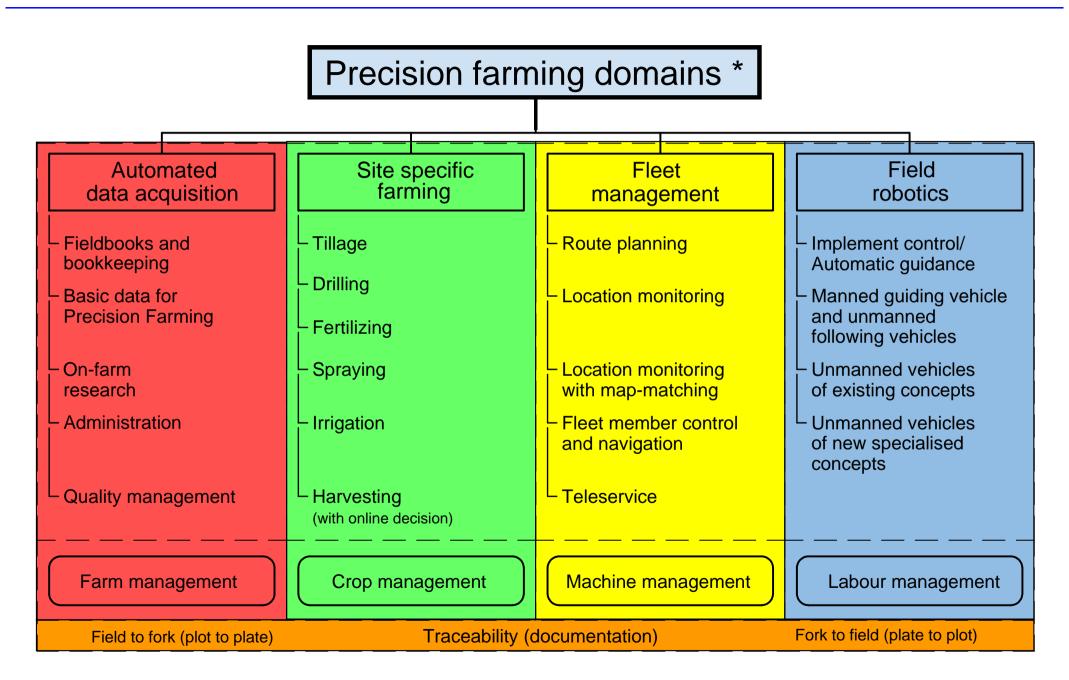
Precision Farming 1991 – brain to information driven



PA Network Meeting 2012 – Germany (& Europe)

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"Precision Agriculture" more than "Site-specific Farming"



^{*)} First draft established 2001, Dec 4 by the author

Farms and ownership in Germany (& Europe)

Criteria	Item	Germany (2007)	Europe_27 (2007)
Farms	No. of farms (> 5 ha)	286,920	4,055,610
Far	Average farm size [ha]	58.3	39.0
	Private operations by #	266,880	3,782,680
	Share of private operations by #	93.0	93.3
	Average farm size [ha]	42.6	28.7
Ownership	Share of cultivated area	68.0	68.6
VNE			
ð	Others by #	20 040	272,930
	Share of others by #	7.0	6.7
	Average farm size [ha]	267.0	181.8
	Share of cultivated area	32.0	31.4

Source: http://epp.eurostat.ec.europa.eu/portal/page/portal/statistics/search_database; download 2012-24-02

Farm employment and management

Criteria	Item	Private operations	Others
_	Family laborers	Mainly	None
Labor	Permanent employees	Sometimes	Less
	Seasonal employees	Seldom	Mainly
	Tillage & Seeding	Own	Own
atior	Fertilizing	Own	Own / Contractor
aniza	Plant protection	Own	Own / Contractor
Mechanization	Harvesting	Contractor / Machinery corporation	Contractor
	Transportation	Own	Own + Contractor
ent	Style	By experience & tradition	Cost - Benefit relation
Management	Data management	Field records (book keeping when required by law 1)	Professional ²⁾
Mane	Subsidies (around 400 €/ha * a)	By cultivated area (besides fertilization still no environment friendly sound ter conditions 3)	

¹⁾ Taxation only if profit > 50,000 €/a

²⁾ Taxation of profit

³⁾ Max. 170 kg/ha of nitrogen by farm gate balance

PA management today

Criteria	Item	Private operations	Others
ent	Style	By experience & tradition	Cost - Benefit relation
Management	Data management	Field records (book keeping as required by law 1)	Professional ²⁾
Man	Subsidies (around 400 €/ha * a)	By cultivated area (besides fertilization still no environment friendly sound terms and conditions 3)	
	Tillage & Seeding	Tramlines (electronically controlled)	Tramlines (guidance systems)
PA practices	Fertilizing	Tramlines (x) + multi purpose controllers + Experience (±10% y) (variable rate control)	Tramlines (x) + multi purpose controllers + radar sensors (y) (highest precision in uniformity)
	Plant protection	Tramlines (x) + multi purpose controllers + manual section control (y) + residual amount control	Tramlines (x) + multi purpose controllers + manual/DGPS section control (y) + residual amount control
	Harvesting	/ (local yield measurement)	guidance systems (edge control, DGPS) / {local yield measurement}
	Transportation		

¹⁾ Taxation only if profit > 50,000 €/a

A12-02 (6)

²⁾ Taxation of profits

³⁾ Max. 170 kg/ha of nitrogen by farm gate balance

Restrictions

PA-Activity	Item	Private operations	Others	
	Data gathering	Manual systems and/or proprietary systems only		
Farm	Data storage & backup	No standardized systems, no automation		
Tarm	Management auftware	Desktop so	olutions only	
	Management software	To less education/knowledge	No overall-farm solution	
	Soil sensing	Batch systems only, several "schools of doing the right way"		
	Growth sensing & monitoring	Expensive, no standardized systems (delicate calibration)		
		Not adjusted to small fields	Restricted to few crops	
Crop	Seeding & Application	No standard for mapping and standardized fusion Imprecise and susceptible spin spreaders		
		Not adjusted to small fields	Restricted to few crops	
	Harvesting	Extra costs, no standard	Use of proprietary standards	
	Monitoring		First manufacturer enseific	
Fleet	Automation	No need	First manufacturer specific solutions only	
	Logistics		•	
Labor	Guidance systems	No res	triction	
	Automation	No need	Specific solutions only	
	Field robots	Not adopted to farm specific needs		

Solutions and improvements

PA-Activity	Item	Private operations	Others	
	Data gathering	ISOBUS extension, automation, web services		
Farm	Data storage & backup	Standards, web services		
	Management software	Web services & desktop solutions		
	Wanagement software	Education & training	Overall-farm (SAP) solutions	
	Soil sensing	Batch & on-the-go systems, proofed "schools (advices)"		
Crop	Crop sensing & monitoring	Multi-platform systems with self calibration		
Сюр	Seeding &	Standards for mapping and fusion, precise applicators		
	Application	Manual in-field adjustment	Adjusted to all crops	
	Harvesting	Yield mapping standards, pre-harvesting yield detection		
	Monitoring		Integrated systems including	
Fleet	Automation	No need	farmers, contractors,	
	Logistics		manufacturers and dealers	
	Guidance systems	Headland management systems, obstacle avoidan		
Labor	Automation	No need	Specified solutions	
	Field robots	Specifie	ed solutions	

Progress small-scale farming (field sizes from 1 to 10 ha)

PA-Activity	Item	Short term	Medium term	Long term
	Data gathering	Extended ISOBUS	Process data delivery	Include stock data
Farm	Data storage & backup	Web services	Warehouse functions (handling of historic data)	
	Management software	Web services		
	Soil	On-the-go systems	In-soil web systems NPK	Ongoing moisture sensing
Cron	Growth	Web Services on- demand	Web services by exception	
Crop	Seeding & Application	ISOBUS sensor fusion	Prooved application rules	Single plant application
	Harvesting	Yield mapping standard	On-the-go quality segregation	Low-soil pressure tech. (CTS, contour)
	Monitoring	Obstacle map-matching		
Fleet	Automation			
	Logistics	Automatic process data delivery	Soil moisture based work sequence service	
Labor	Guidance	Headland management	Obstacle avoidance	Driver observation
	Automation	Look ahead sensors	Path planning	
	Field robots		Weeding	Fungi & insects

Progress large scale farming (field sizes greater ~ 10 ha)

PA-Activity	Item	Short term	Medium term	Long term
	Data gathering	Extended ISOBUS	Stock data gathering	Al material sensors
	Data storage &	Web services,	Warehouse functions	Best climate related
Farm	backup	farm own systems	(handling of historic data)	mining/prediction
	Management	Web services &	Overall-farm (SAP)	Anyone/anywhere
	software	desktop solutions	solutions	information
	Soil	On-the-go systems	In-soil web systems NPK	Ongoing moisture sensing
	Growth	Web Services on-	Web services by	Strip/spot
Crop	Olowiii	demand	exception	need/exception
ОГОР	Seeding &	I I SUBUS SENSOR III SION I	Prooved application	Single plant
	Application		rules	application
	Harvesting	Leader-follower	Low-soil pressure tech.	On-the-go quality
	riarvesting	systems	(CTS, contour)	segregation
Fleet	Monitoring	Set-point monitoring		
		and adjustment		
	Automation	Obstacle map- matching	Parallism assistance	
	Logistics	Automatic process data delivery	Preventative service	Pre-harvesting yield detection
Labor	Guidance	Smart headland management	Obstacle avoidance	Driver observation
	Automation	Look ahead sensors		
	Field robots	Scouting robots	Fungi & insect control	Weeding?

Progress organic farming (& micro-scale farming, field sizes less ~ 1 ha)

PA-Activity	Item	Short term	Medium term	Long term
Farm	Data gathering traceability	Extended ISOBUS	Process data delivery	Stock data gathering
	Data storage & backup	Web services	Warehouse functions (handling of historic data)	
	Management software	Web services	Chain management	
	Soil	On-the-go systems including organic matter	In-soil web systems NPKoM	Ongoing moisture sensing
Crop	Growth	Web Services on-demand & environment sensors	Web services by exception	
	Seeding & Application	ISOBUS sensor fusion focused on organic matter	Prooved application rules	Single plant application
	Harvesting	On-the-go quality segregation	Low-soil pressure tech (CTS, contour, transborder)	Single plant harvesting
	Monitoring	Obstacle map-matching		
Fleet	Automation			
11000	Logistics	Automatic process data delivery	Soil moisture based work sequence service	
Labor	Guidance	Controlled traffic systems	Obstacle avoidance	Driver observation
	Automation	Look ahead sensors		
	Field robots	Weeding	Fungi & insect control	